

2022 Fall Seminar

Company Name

Contact Person

Street Address / P.O. Box

City / State / Zip

Phone/Fax

Email

Names of representatives who will staff display:

Representative Name

Phone / Fax Email

Representative Name

Phone / Fax

Email

Reverse Expo Exhibit Program (also includes Session 1, 2 and 3).....\$3,000

The following prices do not include the Reverse Expo

Friday Only Exhibit (Single).....\$ 1,000

Saturday Only Exhibit (Single)..... \$ 1,000

Friday/Saturday Single (Single) \$ 1,500

Website Advertising\$ 250

Liability

Exhibitor agrees to protect, save, and hold the Virginia Society of Health-System Pharmacists and Virginia Crossings Hotel and all agents and employees there- of (hereinafter collectively called indemnitees) forever harmless for any damages or changes imposed for violations of any law or ordinance, whether occasioned by the negligence of the exhibitor or those holding under the exhibitor, and further, exhibitor shall at all times protect, indemnify, save and hold harmless the Indemnitees against and from any and all losses, costs, damage, liability, or expenses (including attorney's fees) arising from or our of or by reason of any accident or bodily injury or other occurrence to any person or persons, including the exhibitor, its agents, employees and business invitees which arises from or out or by reason of said exhibitor's occupancy and use of the exhibition premises, the resort, or any part thereof.

Virginia Society of Health-System Pharmacists
3015 N Shannon Lakes Dr, #303, Tallahassee, FL 32309

Tax ID 51-0235169 • (850) 906-0779

[Fax \(678\) 401-0259](tel:6784010259) • [Email contact@vshp.org](mailto:contact@vshp.org)

An Invitation to Exhibit and Support Virginia Society of Health-System Pharmacists

2022 Fall Seminar

November 3-5

Kingsmill, Williamsburg



Connect with the top health-system pharmacy directors in Virginia!

We invite you to exhibit at Virginia's premier continuing education seminar of the year. We have

developed an outstanding program with a minimum of 12 hours of continuing education. We are hosting our event at Virginia Crossings. Our education agenda coupled with the ideal meeting site should bring VSHP to greater heights in meeting participation. This year's Spring Seminar will provide a great return on investment with the best in visibility, branding and exposure.

Reverse Expo Exhibit Program

Hospital pharmacy executives and directors will host and staff the exhibit booths while the vendors, suppliers and manufacturers will walk the trade room floor visiting each hospital and health system booth to dialogue with the hospital pharmacy executives about their products and solutions. We find this to be a much more cost-effective and time-effective way to ensure that the suppliers get to meet as many hospital decision makers as they normally would in a traditional trade show format. Our conference is built around providing the optimum environment for building relationships with hospital decision makers. VSHP has invited the following systems to participate: Inova Health System, Sentara, Carilion Clinic, Bon Secours Hampton Roads and Richmond, Riverside, Virginia Commonwealth University Health System, University of Virginia Health System and HCA Health System. Participants from each facility to be announced shortly.

Exhibiting Opportunities

Exhibit Information-New Expanded

Exhibit Hours

VSHP's Fall Exhibit Program will begin promptly at 11:00am on Friday, November 4. Setup will begin at 9:00 am on Friday. This year, we are offering one- and two-day registration. We will offer incentives for our registrants to remain in the exhibit hall during the entire exhibit program.

Once you have completed the application, forward by fax to (678) 401-0259 and send the original application with check made payable to VSHP, Tax ID 51-0235169, 3015 N Shannon Lakes Dr, #303, Tallahassee, FL 32309

Marketing Opportunities

VSHP will hold two breakfast events, one lunch, and a dinner program offering the opportunity to provide a presentation on new developments and products. If you are interested in sponsoring one of these events, please contact Steve Glass at 850-906-0779.

Hotel / Fall Seminar Registration

Exhibitors should arrange their own hotel accommodations. VSHP has negotiated room rates. Please visit the VSHP webpage for the hotel reservation link.

Dates / Times of Exhibit Program-New Expanded Hours (Tentative)

Reverse Expo	November 3.....	4:30pm – 6:00pm
Session 1.....	November 4.....	11:15am – 1:15pm
Session 2.....	November 4.....	5:30pm – 7:30pm
Session 3	November 5.....	9:00am – 10:00 am

For further information

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Advertising Seminar Program (\$250)

Place an 8.5 x 11 black-and-white ad in our Seminar program, which is distributed to each of the meeting registrants. The syllabus includes all of the logistical information pertaining to the Seminar, including coupons and special opportunities available to meeting registrants only. Members will be reviewing the materials often, so it is a great advertising opportunity.

Reverse Expo Exhibit Program (\$3,000)

Hospital pharmacy executives and directors will host and man the exhibit booths while the vendors, suppliers and manufacturers will walk the trade room floor visiting each hospital and health system booth to dialogue with the hospital pharmacy executives about their products and solutions. New this year, the reverse expo will be on Thursday afternoon in conjunction with the VSHP Leadership Forum which a full day program for Directors of Pharmacy. Invited participants exhibitors include Inova Health System, Sentara, Carilion Clinic, Bon Secours Hampton Roads and Richmond, Virginia Commonwealth University Health System, University of Virginia Health System and HCA Health System. Participants from each facility will be announced shortly.

Exhibit Booth (\$1,500) both days • (\$1000) single day

Each table top booth will be assigned on a first-reserved, first-assigned basis at the sole discretion of VSHP. Each booth consists of a 6-foot draped table. Exhibitors may request electricity through the official drayage contractor.

Meeting Breaks

VSHP will offer four separate breaks during the educational sessions. Sponsorship will be recognized in printed meeting materials and on signage at each of the breaks. Sponsor representatives may be present during the breaks.

Promotional Dinner

VSHP would like to offer a banquet on Friday evening. The banquet can host a promotional topic of your choosing. Sponsorship will be recognized in printed meeting materials and on signage outside of the banquet. Sponsor may have 10 representatives join our membership for the banquet. Please contact Steve Glass at (850) 906-0779 for further details.

Promotional Luncheon VSHP will serve a luncheon which you can offer a promotional topic. Sponsorship will be recognized in printed meeting materials and on signage outside of the luncheon. Sponsor may have 10 representatives join our membership for lunch. Please contact Steve Glass at (850) 906- 0779 for further details.

Promotional Breakfast

VSHP will serve a breakfast that can offer a promotional topic. Sponsorship will be recognized in printed meeting materials and on signage outside of the breakfast. Sponsor may have 10 representatives join our membership for breakfast. Please contact Steve Glass at (850) 906-0779 for further details.

***Food function sponsorship does not include a complimentary exhibit. Food function sponsorship is only open to participating exhibitors.